



*State of Montana – Plan Year 2013  
URx Performance Report*

*Presented to SEGBAC April 23, 2014*



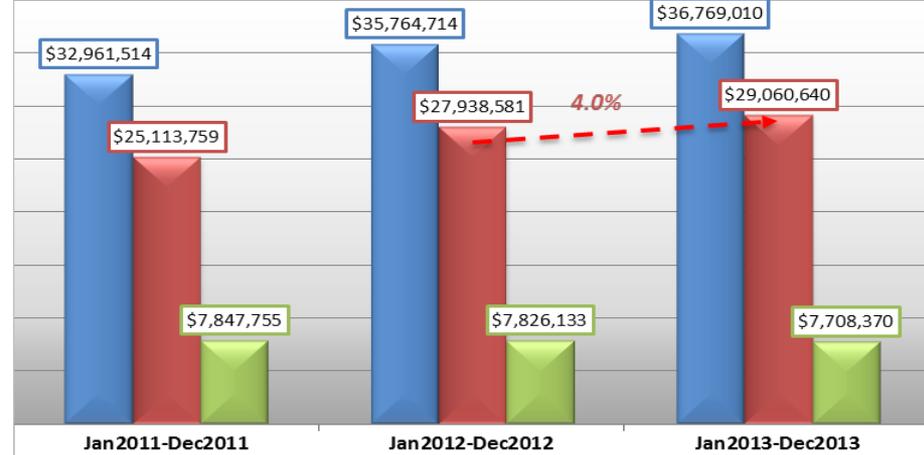


## URx Performance Report

### Cost Analysis: Non-Specialty Claims



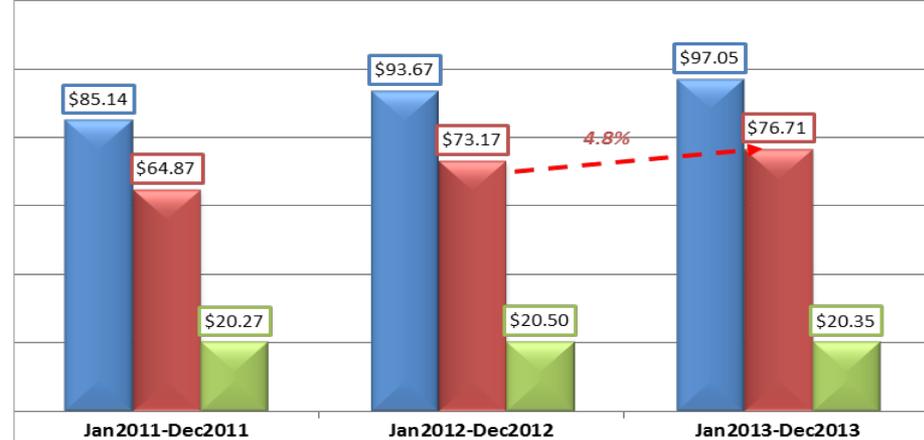
### Cost Analysis: All Claims



### Cost Analysis: Specialty Claims



### PMPM Cost Analysis: All Claims



■ Total Cost

■ Plan Cost

■ Member Cost



## URx Performance Report

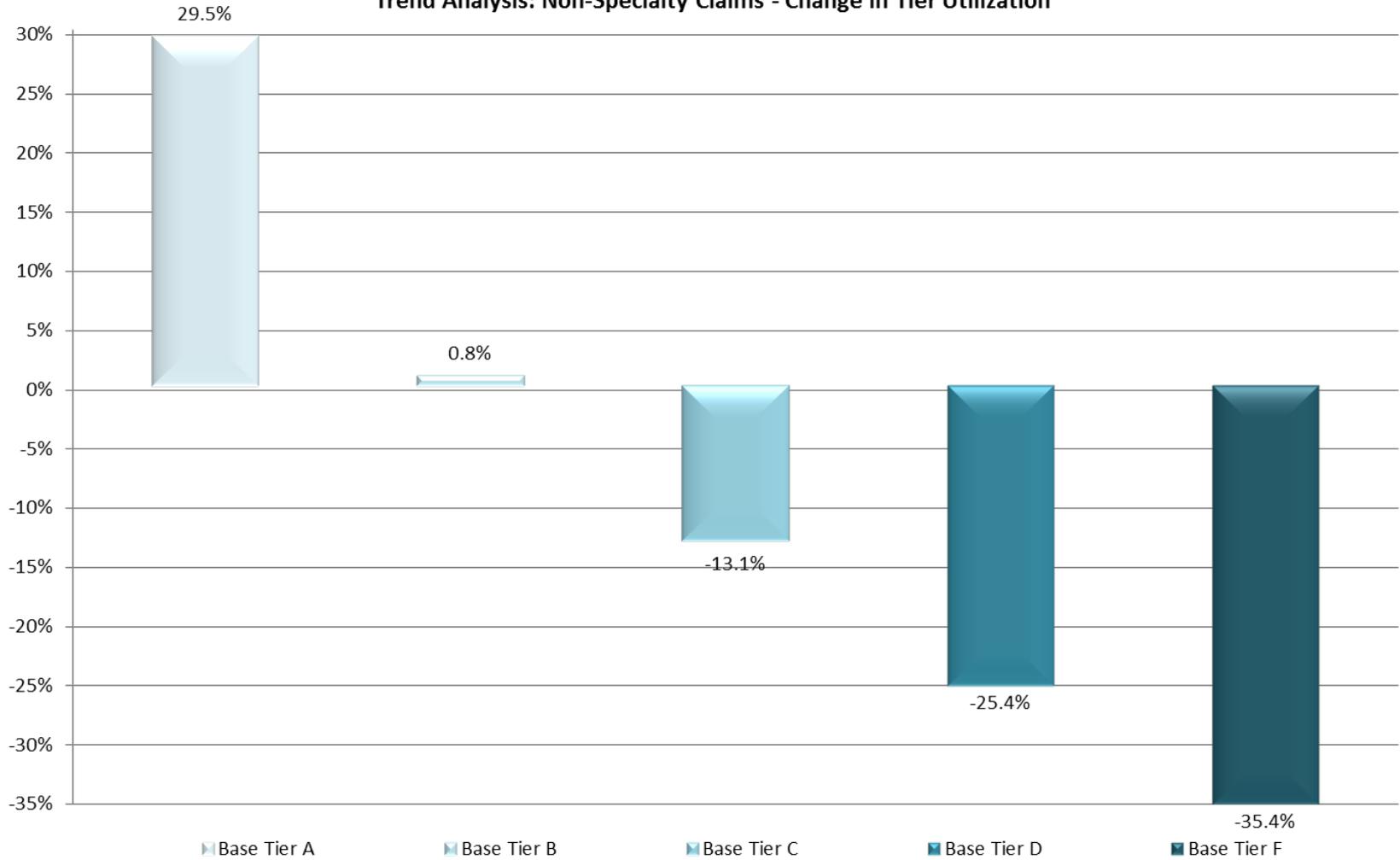
### State of Montana

Jan2011-Dec2013

Category		Jan2011-Dec2011	Jan2012-Dec2012	Jan2013-Dec2013	Period2 vs. Period3	Category		Jan2011-Dec2011	Jan2012-Dec2012	Jan2013-Dec2013	Period2 vs. Period3
All Incl. Specialty	Total Cost	\$32,961,514	\$35,764,714	\$36,769,010	2.8%	Retail	Retail Total Cost	\$16,186,734	\$17,274,549	\$18,211,774	5.4%
	Total Plan Cost	\$25,113,759	\$27,938,581	\$29,060,640	4.0%		Retail Plan Cost	\$10,463,414	\$11,435,502	\$12,624,521	10.4%
	Total Member Cost	\$7,847,755	\$7,826,133	\$7,708,370	-1.5%		Retail Member Cost	\$5,723,321	\$5,839,047	\$5,587,253	-4.3%
	Total # of Claims	442,241	455,162	474,091	4.2%		Retail # of Claims	383,120	397,831	421,315	5.9%
	Cost Per Claim	\$74.53	\$78.58	\$77.56	-1.3%		Retail % of Total Claims	87.9%	88.8%	89.8%	1.2%
	Plan Cost PMPM	\$64.87	\$73.17	\$76.71	4.8%		Retail Plan Cost Per Claim	\$27.31	\$28.74	\$29.96	4.2%
Non-Specialty	Total Cost	\$23,528,290	\$24,197,687	\$24,771,895	2.4%	Mail	Mail Total Cost	\$7,341,556	\$6,923,138	\$6,560,121	-5.2%
	Total Plan Cost	\$16,021,939	\$16,740,622	\$17,741,534	6.0%		Mail Plan Cost	\$5,558,526	\$5,305,120	\$5,117,013	-3.5%
	Total Member Cost	\$7,506,351	\$7,457,065	\$7,030,361	-5.7%		Mail Member Cost	\$1,783,031	\$1,618,018	\$1,443,108	-10.8%
	Est. Total Ingredient Cost	\$22,601,827	\$22,759,414	\$23,440,592	3.0%		Mail # of Claims	52,712	50,145	47,638	-5.0%
	Total # of Claims	435,832	447,976	468,953	4.7%		Mail % of Total Claims	12.1%	11.2%	10.2%	-9.2%
	# of Utilizers	25,142	25,173	25,739	2.2%	Mail Plan Cost Per Claim	\$105.45	\$105.80	\$107.41	1.5%	
	Copay Percent	31.9%	30.8%	28.4%	-7.9%	Specialty	Specialty Total Cost	\$8,843,188	\$9,915,582	\$10,149,931	2.4%
	Total Cost Per Claim	\$53.98	\$54.02	\$52.82	-2.2%		Specialty Plan Cost	\$8,501,784	\$9,546,514	\$9,471,922	-0.8%
	Plan Cost Per Claim	\$36.76	\$37.37	\$37.83	1.2%		Specialty Member Cost	\$341,404	\$369,068	\$678,009	83.7%
	Member Cost Per Claim	\$17.22	\$16.65	\$14.99	-9.9%		Specialty # of Claims	5,896	5,916	3,993	-32.5%
	Member Months	387,136	381,827	378,861	-0.8%		Specialty % of Total Claims	1.3%	1.3%	0.8%	-35.2%
Total Cost PMPM	\$60.78	\$63.37	\$65.39	3.2%	Specialty % of Total Cost		26.8%	27.7%	27.6%	-0.4%	
Plan Cost PMPM	\$41.39	\$43.84	\$46.83	6.8%	Infusion Specialty	Infusion Total Cost	\$590,036	\$1,651,445	\$1,847,184	11.9%	
Member Cost PMPM	\$19.39	\$19.53	\$18.56	-5.0%		Infusion Plan Cost	\$590,036	\$1,651,445	\$1,847,184	11.9%	
Brand	Brand Total Cost	\$16,925,575	\$15,800,809	\$15,669,573		-0.8%	Infusion Member Cost	\$0	\$0	\$0	n/a
	Brand Plan Cost	\$12,735,696	\$12,175,411	\$12,432,577		2.1%	Infusion # of Claims	513	1,270	1,145	-9.8%
	Brand Member Cost	\$4,189,879	\$3,625,398	\$3,236,996		-10.7%	Infusion % of Total Claims	0.1%	0.3%	0.2%	-13.4%
	Brand # of Claims	88,836	78,073	73,293	-6.1%	Infusion % of Total Cost	1.8%	4.6%	5.0%	8.8%	
	Brand % of Total Claims	20.4%	17.4%	15.6%	-10.3%	Tier Utilization	Base Tier A % of Claims	8.6%	9.2%	12.0%	29.5%
	Brand Plan Cost Per Claim	\$143.36	\$155.95	\$169.63	8.8%		Base Tier B % of Claims	72.4%	75.1%	75.7%	0.8%
Generic	Generic Total Cost	\$6,602,716	\$8,396,878	\$9,102,322	8.4%		Base Tier C % of Claims	9.5%	8.3%	7.2%	-13.1%
	Generic Plan Cost	\$3,286,243	\$4,565,211	\$5,308,957	16.3%		Base Tier D % of Claims	4.4%	3.6%	2.7%	-25.4%
	Generic Member Cost	\$3,316,472	\$3,831,667	\$3,793,365	-1.0%		Base Tier F % of Claims	5.1%	3.8%	2.4%	-35.4%
	Generic # of Claims	346,996	369,903	395,660	7.0%		A-F w/Tier Change # of Claims	23,860	17,832	12,746	-28.5%
	Generic % of Total Claims	79.6%	82.6%	84.4%	2.2%	A-F w/Tier Change Total Cost	\$5,189,305	\$4,503,743	\$3,846,940	-14.6%	
	Generic Plan Cost Per Claim	\$9.47	\$12.34	\$13.42	8.7%	A-F w/Tier Change Plan Cost	\$4,236,836	\$3,823,204	\$3,347,807	-12.4%	



### Trend Analysis: Non-Specialty Claims - Change in Tier Utilization





## Trend Summary Components

- ALL CLAIM plan paid trend (Retail and Specialty/Infusion) of 4.0%
- RETAIL ONLY plan paid trend of 6.0%
- Retail trend caused by three factors
  - “ACA effect” accounting for \$397K of additional plan spend (\$232K in generic OC’s -- \$164K in immunizations)
  - Generic marketplace price increases due to a Bull Market for generics and foreign FDA sanctions
  - Decrease in Specialty Rx’s and their respective claim costs due to shifting generic specialty drugs to retail tiers